

Atrazine Market and Production in China

The Ninth Edition

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Contents

1 Executive Summary	1
2 Introduction & methodology	
3 Overview of atrazine industry in China	4
3.1 Brief introduction to pesticide industry in China	4
3.2 Position of atrazine in Chinese herbicide industry	5
4 Registration of atrazine in China	6
5 Supply of atrazine in China, 2019–2022E	9
5.1 Summary of atrazine technical production	9
5.2 Key atrazine technical manufacturers	10
6 Circulation of atrazine in China	12
6.1 Price of atrazine in China, 2018–Nov. 2022	12
6.2 Import and export of atrazine, 2019–2022	13
6.2.1 Circulation status of atrazine in Q1–Q3 2022	13
6.2.2 Circulation status, 2019–2021	17
7 Consumption of atrazine in China, 2019–2022E	32
8 Competing products of atrazine in China	33
9 Conclusions & trend	34

LIST OF TABLES

Table 2-1 Main abbreviations and their full names in the report Table 2-2 USD/CNY exchange rate, Jan. 2017–Dec. 2022 Table 3.1-1 China's imports and exports of pesticides and herbicides, 2018–2021 Table 4-1 Annual new registrations of atrazine in China, as of 30 Nov., 2022 Table 4-2 Registrations of atrazine technical in China, as of 30 Nov., 2022 Table 4-3 Registrations of atrazine formulations in China, as of 30 Nov., 2022 Table 5.2-1 Capacity and output of major atrazine technical producers in China, 2019–2022E Table 6.2.1-1 China's exports of atrazine by month, Q1–Q3 2022 Table 6.2.1-2 China's exports of atrazine by destination in Q1–Q3 2022, tonne Table 6.2.1-3 China's exports of atrazine by exporter in Q1–Q3 2022, tonne Table 6.2.1-4 China's exports of atrazine by manufacturer in Q1–Q3 2022, tonne Table 6.2.2-1 China's exports of atrazine by month, 2021 Table 6.2.2-2 China's exports of atrazine by month, 2020 Table 6.2.2-3 China's exports of atrazine by month, 2019 Table 6.2.2-4 China's exports of atrazine by destination in 2021, tonne Table 6.2.2-5 China's exports of atrazine by destination in 2020, tonne Table 6.2.2-6 China's exports of atrazine by destination in 2019, tonne Table 6.2.2-7 China's exports of atrazine by exporter in 2021, tonne Table 6.2.2-8 China's exports of atrazine by exporter in 2020, tonne Table 6.2.2-9 China's exports of atrazine by exporter in 2019, tonne Table 6.2.2-10 China's exports of atrazine by manufacturer in 2021, tonne Table 6.2.2-11 China's exports of atrazine by manufacturer in 2020, tonne Table 6.2.2-12 China's exports of atrazine by manufacturer in 2019, tonne Table 7-1 Apparent consumption of atrazine (converted to 100% technical) in China in 2019–2022E, tonne Table 7-2 Actual consumption volume of major atrazine formulations in China in 2020–2022E, tonne Table 8-1 Comparison among atrazine, 2,4-D and acetochlor in China, 2022E

Table 8-2 Information of emerging competing herbicides applied on corn

LIST OF FIGURES



Figure 3.1-1 Output and share of herbicides in China's pesticide industry, 2017–2021

Figure 3.2-1 Output share of atrazine in the herbicide industry in China, 2017–2021

Figure 5.1-1 Capacity and output of atrazine technical in China, 2019–2022E

Figure 5.1-2 Distribution of capacity of atrazine technical in China by region, 2022E

Figure 5.1-3 Distribution of output of atrazine technical in China by region, 2022E

Figure 6.1-1 Annual ex-works prices of atrazine technical and cyanuric chloride in China, 2018–2021

Figure 6.1-2 Monthly ex-works price of 97% atrazine technical in China, Jan. 2020–Nov. 2022

Figure 6.1-3 Monthly ex-works price of atrazine 50% SC in China, Jan. 2020–Nov. 2022

Figure 6.1-4 Monthly ex-works price of cyanuric chloride (99.3%) in China, Jan. 2019–Nov.. 2022 Figure 7-1 Actual consumption structure of atrazine formulations (converted to 100% technical) by crop in China, 2020–2022E, tonne



1. Introduction

Atrazine, a triazine herbicide, is widely used worldwide, due to its good herbicidal effect, safety to crops and economical price. China's atrazine is export-oriented, with annual export volume of atrazine technical and formulations accounting for a large share of the domestic annual output every year. In China, atrazine formulations, mainly including 38% SC, 50% SC, 80% WP and 90% WDG, are for domestic application.

In order to help industry players find more opportunities in China's atrazine market, CCM has carried out a comprehensive analysis on atrazine industry, including registration, production, producers, export, consumption, price change, as well as its competing products in China. This report can guide investments and business movements for players who pay close attention to the atrazine industry.

This is CCM's ninth edition report on China's atrazine industry and it attaches importance to the following parts:

- ✓ Position of atrazine in Chinese herbicide industry, 2017 2021
- ✓ Registration of atrazine in China, as of 30 Nov., 2022
- ✓ Capacity and output of atrazine technical in China, 2019 2022E
- ✓ Capacity and output of major atrazine technical producers in China, 2019 2022E
- ✓ Price of atrazine in China in 2018–Nov. 2022
- ✓ Export analysis of atrazine products in China, 2019 2022
- ✓ Apparent consumption of atrazine in China, 2019 2022E
- ✓ Actual consumption volume of major atrazine formulations in China, 2020 2022E
- ✓ Comparison among atrazine and its major substitutes in China, 2022



2. Approach for this report

Methodology and source

Desk research

Sources of desk research are various including published magazines, journals, government statistics, industrial statistics, customs statistics, associated seminars as well as information from the Internet. A lot of work has been done to compile and analyze the information obtained. When necessary, checks were made with Chinese market players regarding market information such as production, demand, and competition.

Telephone interviews

CCM carried out extensive telephone interviews with major participants in the industry chain of the products mentioned in this report throughout upstream to downstream. The interviewees cover:

- Manufacturers
- Traders
- Industrial associations
- Local governments
- Researchers and experts
- Farmers

Data processing and presentation

The data collected and compiled are sourced from:

- Published articles from Chinese periodicals, magazines, and journals
- Government statistics & customs statistics
- Telephone interviews with Chinese manufacturers, traders, government and farmers
- Comments from industrial experts
- CCM's database
- Information from the Internet
- Third-party databases

The data from various channels have been combined to make this report as precise and scientific as possible. Throughout the process, a series of internal discussions have been held in order to analyse the data and draw conclusions from them.

Definition and glossary

In this report, when "atrazine" is mentioned, it includes both atrazine technical and atrazine formulations.

Apparent consumption equals production + import - export, which is one of the factors reflecting demand. Assuming the inventory stays the same every year, the apparent consumption also equals to the actual consumption.

Unit

USD: US dollar, currency unit in the US RMB: currency unit in China, also named Renminbi Tonne: ton equals to metric ton in this report /t: per tonne t/a: tonne per year, tonne/annum



Abbreviation	Full name
AI	Active ingredient
ICAMA	The Institute for the Control of Agrochemicals, Ministry of Agriculture and Rural Affairs
SC	Suspension concentrate
SE	Suspension emulsion
WDG	Water dispersible granule
WP	Wettable powder
AS	Aqueous solution
EC	Emulsifiable concentrate
OD	Oil dispersion
CAGR	Compound annual growth rate

Table 1 Main abbreviation and their full names in the report

Source: CCM

Table 2 USD/CNY exchange rate, Jan. 2017–Dec. 2022

Yea r	Jan.	Feb.	Marc h	April	Мау	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Averag e
201	6.891	6.871	6.893	6.884	6.882	6.801	6.777	6.714	6.590	6.649	6.630	6.606	6.7662
7	8	3	2	5	7	9	2	8	9	3	0	7	
201	6.507	6.304	6.335	6.276	6.367	6.407	6.615	6.829	6.834	6.895	6.967	6.943	6.6070
8	9	5	2	4	0	8	7	3	7	7	0	1	
201	6.848	6.708	6.695	6.719	6.734	6.889	6.871	6.893	7.088	7.072	7.043	7.026	6.8826
9	2	1	7	3	4	6	6	8	3	6	7	2	
202	6.961	6.924	6.981	7.077	7.069	7.131	7.071	6.998	6.849	6.779	6.705	6.592	6.9284
0	4	9	1	1	0	5	0	0	8	6	0	1	
202	6.540	6.462	6.475	6.558	6.489	6.357	6.470	6.466	6.468	6.460	6.419	6.369	6.4615
1	8	3	4	4	5	2	9	0	0	4	2	3	
202	6.379	6.358	6.301	6.350	6.567	6.665	6.686	6.746	6.882	7.099	7.208	7.122	6.6972
2	4	0	4	9	2	1	3	7	1	2	1	5	

Source: The People's Bank of China



3. Executive summary

Atrazine, a triazine herbicide, is widely used worldwide, due to its good herbicidal effect, safety to crops and cost-effectiveness. China is not only a big atrazine consumer, but also a key supplier.

- Production

During 2020–2022, the capacity of atrazine technical remained at XXX t/a. The output of atrazine technical recovered in 2020, but dropped slightly in 2021. In 2022, the output is expected to XXX tonnes, XXX than that in 2021.

- Import & export

China's atrazine is export-oriented. Export volume of atrazine technical and formulations (converted to 100% technical) usually takes large proportion to the domestic annual output; the figure was some XXX in 2020–2021. The export volume of atrazine products in China in Q1–Q3 2022 was some XXX tonnes, XXX by about XXX from XXX tonnes in Q1–Q3 2021. And XXX was the largest importer of China's atrazine products in 2019–Q3 2022.

- Price

The ex-work price of atrazine technical XXX since H2 2020, resulting from XXX cost of its intermediates like cyanuric chloride, ethylamine and isopropylamine. Along the journey to recovery, it first XXX quietly then XXX in late 2021. In Jan–Nov. 2022, the ex-works price of atrazine technical in China has followed an overall XXX the price of its key raw material—cyanuric chloride stayed XXX.

- Consumption

In 2022, the actual consumption volume of atrazine formulations in China is expected to see a XXX year on year XXX, given the reducing planting area of corn and sugarcane fields the policies of XXX unit consumption of pesticides.



4. What's in this report?

Note: Key data/information in this sample page is hidden, while in the report it is not.

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1 Overview of atrazine industry in China

1.1 Brief introduction to pesticide industry in China

- Supply and demand

China is now the world's largest exporter of pesticides, and herbicide is an important pesticide category. In recent years, amid rising labor costs as well as the pursuit of higher efficiency and cost-effectiveness, herbicides have been widely used in agricultural production. However, the abuse of herbicides can easily lead to deterioration of the ecological environment and soil fertility. Therefore, in recent years, multiple environmental protection policies have been rolled out and the output of herbicides in China showed a general downward trend. But in 2021, China's herbicide output resumed growth, standing at XXX tonnes (converted to 100% technical, the same as below) and increasing by XXX year on year.

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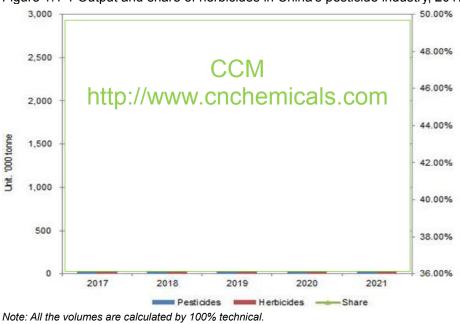


Figure 1.1-1 Output and share of herbicides in China's pesticide industry, 2017–2021

Note: All the volumes are calculated by 100% technical. Source: National Bureau of Statistics of China

- Import and export

Table 1.1-1 China's imports and exports of pesticides, 2018–2021

		Pesti	cides			Herbi	cides			Sł	nare	
Year	Imp	ort	Exp	ort	Imp	ort	Ехр	ort	Impo	ort	Exp	ort
	Volume, tonne	Value, million USD	Volume, tonne	Value, million USD	Volume, tonne	Value, million USD	Volume, tonne	Value, million USD	Volume	Value	Volume	Value
2018	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2019	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2020	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2021	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: National Bureau of Statistics of China



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3 Supply of atrazine in China, 2019–2022E

3.1 Summary of atrazine technical production

During 2020–2022, the capacity of atrazine technical remained at XXX t/a in China. As to the output of atrazine technical, it showed a general XXX trend. Due to strong overseas demand, domestic atrazine output XXX by XXX year-on-year in 2020 but it XXX slightly in 2021. In 2022, the output is expected to hit XXX tonnes, XXX than that in 2021.

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Figure 5.1-1 Capacity and output of atrazine technical in China, 2019–2022E



Figure 5.1-1 Capacity and output of atrazine technical in China, 2019–2022E+

Source: CCM

Figure 3.1-2 Distribution of capacity of atrazine technical in China by region, 2022E



Source: CCM

3.2 Key atrazine technical manufacturers

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Table 3.2-1 Capacity and output of major atrazine technical producers in China, 2019–2022E

				Status, as of	202	22	202	21	202	20	201	9
No.	Producer	Abbreviation	Location	the end of 2021	Capacity, t/a	Output, tonne	Capacity, t/a	Output, tonne	Capacity, t/a	Output, tonne	Capacity, t/a	Output, tonne
1	xxx	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
2	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
3	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
4	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
5	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
6	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
7	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
8	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
9	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
10	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
	1	Total	1	1	XXX							

Source: CCM

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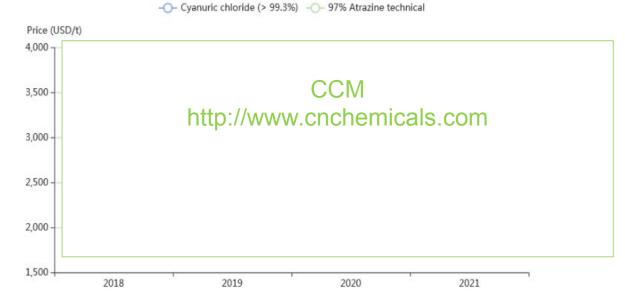
4 Circulation of atrazine in China

4.1Price of atrazine in China, 2021

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In Jan–Nov. 2022, the ex-works price of atrazine technical in China has followed an overall XXX XXX the price of its key raw material—cyanuric chloride stayed XXX. It is worth noting that in July 2022, the ex-works price of cyanuric chloride (99.3%) in China XXX to around XXX /t, XXX by XXX % month on month. In Nov., the monthly ex-works price of 97% atrazine technical XXX to around USD XXX /t, but compared with the prices recorded in Nov. 2020, the price is still at a XXX level, XXX by XXX %. Regarding atrazine 50% SC, its monthly ex-works price in China declined to around USD XXX /t, XXX XXX than a year earlier.

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Source: CCM



Figure 4.1-2 Monthly ex-works price of 97% atrazine technical in China, Jan. 2020–Nov. 2022





Figure 4.1-3 Monthly ex-works price of atrazine 50% SC in China, Jan. 2020–Nov. 2022

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4.2 Import and export of atrazine, 2019–2022

4.2.1 Circulation status of atrazine in Q1–Q3 2022

With low import demand boosted by abundant atrazine supply, China is a big atrazine exporter, with annual export volume of atrazine technical and formulations (converted to 100% technical, the same as below) accounting for about XXX % of domestic output since 2008, except a less-than- XXX % in 2018 resulting from sluggish overseas demand. In 2020 and 2021, the proportion was over XXX %.

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By month



Month	38% SC	50% SC	80% WP	90% WDG	95% Tech.	97% Tech.	98% Tech.	Total volume (converted to 100% technical, tonne)
January	xxx	XXX	XXX	xxx	xxx	XXX	xxx	XXX
February	XXX	XXX	XXX	XXX	xxx	XXX	XXX	XXX
March	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
April	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Мау	XXX	xxx	XXX	XXX	XXX	XXX	XXX	XXX
June	XXX	xxx	XXX	XXX	XXX	XXX	XXX	XXX
July	XXX	xxx	XXX	XXX	XXX	XXX	XXX	XXX
August	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
September	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Total	ххх	xxx	XXX	ххх	ххх	ххх	ххх	ХХХ

Table 4.2.1-1 China's exports of atrazine by month, Q1–Q3 2022

Source: Tranalysis

By destination

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Table 4.2.1-2 China's exports of atrazine by destination in Q1–Q3 2022, tonne

No.	Destination	38% SC (t)	48% WP (t)	 97% Tech. (t)	Total volume (converted to 100% technical)
1	XXX	XXX	XXX	 XXX	XXX
2	XXX	XXX	XXX	 XXX	XXX
3	XXX	XXX	XXX	 XXX	XXX
4	XXX	XXX	XXX	 XXX	XXX
5	XXX	XXX	XXX	 XXX	XXX
	XXX	XXX	XXX	 XXX	XXX
13	XXX	XXX	XXX	 XXX	XXX
14	XXX	XXX	XXX	 XXX	XXX
	XXX	XXX	XXX	 XXX	XXX
	Total	ХХХ	XXX	 ХХХ	ХХХ

Source: Tranalysis

By exporter

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Table 4.2.1-3 China's exports of atrazine by exporter in Q1–Q3 2022, tonne



No.	Exporter	38% SC (t)	48% WP (t)	 97% Tech. (t)	Total volume (converted to 100% technical)
1	XXX	XXX	XXX	 XXX	XXX
2	XXX	XXX	XXX	 XXX	XXX
3	XXX	XXX	XXX	 XXX	XXX
4	XXX	XXX	XXX	 XXX	XXX
5	XXX	XXX	XXX	 XXX	XXX
6	XXX	XXX	XXX	 XXX	XXX
7	XXX	XXX	XXX	 XXX	XXX
8	XXX	XXX	XXX	 XXX	XXX
9	XXX	XXX	XXX	 XXX	XXX
10	XXX	XXX	XXX	 XXX	XXX
11	XXX	XXX	XXX	 XXX	XXX
12	XXX	XXX	XXX	 XXX	XXX
	xxx	XXX	XXX	 XXX	XXX
	Total	xxx	ххх	 XXX	ХХХ

Source: Tranalysis

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By Manufacturer

Table 4.2.1-4 China's exports of atrazine by manufacturer in Q1–Q3 2022, tonne

No.	Manufacturer	38% SC (t)	48% WP (t)	 97% Tech. (t)	Total volume (converted to 100% technical)
1	xxx	XXX	XXX	 XXX	XXX
2	xxx	XXX	XXX	 XXX	XXX
3	XXX	XXX	XXX	 XXX	XXX
4	xxx	XXX	XXX	 XXX	XXX
5	XXX	XXX	XXX	 XXX	XXX
6	XXX	XXX	XXX	 XXX	XXX
7	XXX	XXX	XXX	 XXX	XXX
	xxx	XXX	XXX	 XXX	XXX
	Total	ХХХ	ХХХ	 XXX	XXX

Source: China Customs & CCM

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5 Consumption of atrazine in China, 2018–2021

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Table 5-1 Apparent consumption of atrazine (converted to 100% technical) in China in 2019–2022E, tonne

Year	Output	Export	Import	Apparent consumption
2019	XXX	XXX	XXX	XXX
2020	XXX	XXX	XXX	XXX
2021	XXX	XXX	XXX	XXX
2022	XXX	XXX	XXX	XXX

Note: Apparent consumption volume = Output - Export + Import Source: CCM

Table 5-2 Actual consumption volume of major atrazine formulations in China in 2020–2022E, tonne

Year		Coms	sumption ve	olume, tonne	
rear	38% SC		80% WP	90% WDG	Total
2020	XXX	XXX	XXX	XXX	XXX
2021	XXX	XXX	XXX	XXX	XXX
2022	XXX	XXX	XXX	XXX	XXX

Source: CCM



Figure 5-1 Actual consumption structure of atrazine formulations (converted to 100% technical) by crop in China, 2020-2022E, tonne

http	://www.cnch	nemicals.
	com	

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